



Lead Times

OCTOBER 2008

★ Atlanta Chapter

Serving Professionals Since 1964

October Professional Development Meeting

October 21, 2008

Joint Meeting with the Institute of Management Consultants

(For event details, see page 3.)

The Hilton Garden Inn, Atlanta Perimeter Center

Doors open at 5:15pm

Problem Solving Roundtable 5:45pm to 6:15pm

Dinner 6:15pm

Presentation 7:00pm

Cost is \$25.00 Members / \$30.00 Non-Members / \$12.50 Students

Make your reservations online at our website at www.apicsatlanta.org.

Reservations need to be made by midnight on Thursday, October 16th;
reservations after October 16th will be \$5.00 higher.

Menu: Parmesan Encrusted Tilapia with Risotto, Broccoli Normandy, and
Carrot Cake Served with Ice Water and Tea. A Cash Bar will also be available.

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We are no longer printing paper copies of our newsletter. Please
sign up to receive e-mail distribution at www.apicsatlanta.org.

October Message from the President

By Russ Thorne

Last month over 60 of us were entertained and challenged by our good friend Dave Garwood. As complex as the supply chain in our companies appears to be Dave gave us all a subtle reality check (ok, maybe not so subtle), and challenged us to refocus ourselves on one of four basics:

- Make sales forecasts reliable
- Respond faster by slashing supplier lead times
- “Pull” only when you should
- Focus on metrics that help, not hurt.

Dave also graciously extended an offer for a free copy of his Sales & Operations Planning Start-Up Kit to all who attended. Hopefully you accepted his challenge. We’d like to hear your success story.



We also had a turnout of over 40 for the Office Depot tour. Hopefully you came away from there with some new insights and a renewed interest in the APICS body of knowledge. Don’t let this spark of renewed interest or your training budget go to waste, check out our lineup of certification classes going on now.

This month’s dinner meeting is a joint meeting with the Institute of Management Consultants, and will focus on our company leadership. One great supply chain thinker put it this way: “Man has got to know his limitations!” Ok, so maybe Harry Callahan wasn’t really interested in operations management, but his point is still valid. Where do our corporate leaders turn to find help for their companies? Often times they turn to a consultant, but which consultant? How do they choose? What should they expect from the consultant? This will be a panel discussion, an open forum comprised of consultants and business leaders discussing when and how to choose a consultant, and what each side should expect and know.

We also continue this month with Bob Beecy’s Problem Solving Roundtable. What issues is your company facing today? Are you having inefficiencies in your warehouse? Does your S&OP process take too much effort while delivering too little? Join our round table discussion with your peers to ask these questions. It’s tough in the trenches, and we need to work together! The round table starts @ 5:30 pm.

I hope that you will be able to attend this month’s dinner meeting. Please take a moment to introduce yourself to me, or any other member of the Board, and let us know how we can better serve your needs.

Sincerely,
Russ Thorne CPIM, CSCP
President

October Professional Development Meeting

Topic: Joint Meeting with the Institute of Management Consultants

Presenters: Panel Discussion

Date: Tuesday, October 21, 2008

Location: Hilton Garden Inn Atlanta Perimeter Center, 1501 Lake Hearn Drive, Atlanta, GA 30319

Time: Doors Open - 5:15pm, Dinner - 6:15pm, Presentation - 7:00pm

Registration is available online at http://www.apicsatlanta.org/events/100_538000.aspx.

Cost: Advance Pre-registration is \$25 for APICS members / \$30 for Non-Members / \$12.50 for Full-Time Students.

Late Registration (after midnight on October 16th), or Walk-up/Day-of-Event Cost, is an additional \$5.

Event Description

Highly experienced, successful consultants and executives will serve as an expert panel. They will give their perspectives about the manufacturing sector and supply chain management, particularly in terms of implications for the consultants who provide services to that sector.

The panel will be discussing such topics as:

- Major trends and issues in supply chain management and in the manufacturing sector
- Top management expectations of consultants working in that sector
- Criteria that top executives use to select consultants
- Consultant behaviors that lead to success with clients
- Behaviors that consultants should avoid when working with client
- Suggestions for helping consultants succeed in the manufacturing sector and in supply chain management

Audience Takeaways:

- Insights into current trends and issues in supply chain management and in the manufacturing sector
- Understanding what top management expects from consultants
- Awareness of how top executives select consultants for assignments
- Awareness of the behaviors that can lead you to success with clients
- Awareness of the behaviors that you should avoid when working with clients
- Suggestions on how to succeed when working with manufacturing clients

October Problem Solving Roundtable

APICS Atlanta Networking - Your Atlanta Chapter Board Offers a New Service to Its Members: Monthly Problem Solving Roundtables

Host: Bob Beecy, CFPIM, CIRM, C.P.M.

Date: Tuesday, October 21, 2008

Location: Hilton Garden Inn Atlanta Perimeter Center, 1501 Lake Hearn Drive, Atlanta, GA 30319

Time: 5:45pm - 6:15pm

<http://www.apicsatlanta.org/network.aspx>

Prior to the PDM, Bob Beecy CFPIM, CIRM, C.P.M., Board Member-at-Large, will host a monthly roundtable, designed to give you the opportunity to share and discuss problems and/or challenges you are having at work with your peers and experienced professionals with the intent of soliciting solutions and strategies for overcoming obstacles and finding solutions. While the issues will tend to gravitate towards systems and software and implementation, they are not confined to those subjects. As we have folks with all types of skills and experience you are invited to bring forward anything you would like to share and discuss. We also invite members that would like to share their expertise to come forward and participate.

Over and over again, surveys show that APICS members attend PDM's to network with fellow professionals. These round-tables will allow you to do so in an even more meaningful way. To give you an idea what experiences give Bob the wherewithal to host these sessions, we have attached his bio for your perusal. The roundtables will be held in the meeting room prior to the dinner, starting at 5:45pm, you are invited to grab a beer, or a glass of wine, and join the discussion. See you there!

Biography: Bob Beecy, CFPIM, CIRM, C.P.M.

Bob Beecy is an experienced manufacturing professional who has worked for companies in both discrete and repetitive industries. Bob is currently serving as the Director for US marketing for Datatex TIS, Inc., a supplier of ERP software into the softgoods industry. Prior to this position, Bob helped lead Dan River Apparel Fabrics in the implementation of the Datatex package, along with APS and MES tools, and went on to lead the Logistics department for his Division, including a Lean initiative and the development of unique customer service programs.

Bob has been an APICS member for thirty years and enjoys speaking and educating. He has presented papers at twelve APICS International Conferences and often appears at local and regional events. Bob teaches various courses at a local university and has served as an instructor for CIRM Certification review courses. Bob has had numerous articles published in the TA SIG newsletter, as well as articles in the APICS performance Advantage and other industry periodicals.

Bob has an MBA in Marketing and an undergraduate degree in Psychology and credits his study of human behavior as the basis for his success and the focus of his lifelong learning. His viewpoints are often humorous and ironic and help others to learn while laughing.

CPIM Workshops

Accelerated Review Workshop for CPIM Exams Atlanta, GA - Fall 2008 / Winter 2009

In just 5 days, we will review the materials to pass the CPIM Exam.

Master Planning of Resources – Saturday, November 8, 2008

The course focuses on the importance of producing achievable master schedules that are consistent with business policies, objectives, and resource constraints.

Topics include: Demand Management, Sales and Operations Planning, Master Scheduling, and Measuring Business Performance.

Strategic Management of Resources – Saturday, December 6, 2008

The course addresses three main topics: aligning resources with the strategic plan, configuring and integrating operating processes to support the strategic plan, and implementing change.

Topics include: Competitive Market Issues, Choices Affecting Facilities, Supply Chain, Information Technology, and Organizational Design, Configuring and Managing Projects.

Detailed Scheduling and Planning – Saturday, January 10, 2009

Study detailed descriptions of material requirements planning (MRP), capacity requirements planning (CRP), inventory management practices, and procurement and supplier planning.

Topics include: Recognizing Techniques and Practices of Inventory Management, Mechanics of the Detailed Material Planning Process, Planning Operations to Support the Priority Plan, and Planning Procurement and External Sources of Supply.

Basics of Supply Chain Management – Saturday, February 7, 2009

In the Basics, you get a complete overview of material flow, from internal and external suppliers to and from your organization.

Topics include: Elements of the Supply Chain, Just-in-Time (JIT), Total Quality Management (TQM), Manufacturing Resources Planning (MRP II), Demand Planning, and Capacity Management.

Execution and Control of Operations – Saturday, March 7, 2009

The course explains techniques for scheduling and controlling production processes, the execution of quality initiatives and continuous improvement plans, and the control and handling of inventories.

Topics include: Prioritizing and Sequencing Work, Executing Plans and Implementing Controls, Authorizing and Reporting Activities for Push and Pull Systems, and Evaluating Performance and Providing Feedback.

**Southern Polytechnic
State University**

1100 S. Marietta Parkway
Marietta, GA 30060

REGISTER TODAY!
Online at www.APICSATLANTA.org
or call 770-460-5370

Register 4 or
more and get one
FREE!

Workshop Fee: Member price for one course at \$350 (except Basics at \$450).

Non-member price for one course at \$400 (or \$500 for the Basics class).

Cancellation fee, \$50.00 if within one week of start date.

About the CPIM (Certified in Production & Inventory Management) Exam

CPIM covers standard Supply Chain methodology, and CPIM will also cover topics such as essential terminology, concepts, and strategies related to demand management, procurement and supplier planning, performance measurements, supplier relationships, quality control, and continuous improvement.

Get Certified and be Recognized as an Industry Expert!

Each Student will need to bring the appropriate Participant Workbook to each workshop.
Computer based test is given in partnership with ASI, go to www.APICS.org to register.

CSCP Workshop

Review Workshop for Certified Supply Chain Professional (CSCP) Atlanta, GA - Fall 2008

The Deadline to apply for the December 13, 2008 CSCP Exam is October 13, 2008.

This class will be held over four consecutive Fridays.

The books are provided as part of the course fees.

Supply Chain Management Fundamentals – Friday (October 17, 2008)

This session will teach you to Explore how successful supply chain management adds value to your organization, to Learn how to develop a supply chain strategy that aligns with corporate strategy, and to Understand the importance of supply chain design and its evolving capabilities.

Topics include: Overview of Supply Chain Management (SCM), Supply Chain Management Strategy, Managing the Supply Chain, and Improving the Supply Chain.

Building Competitive Operations, Planning and Logistics – Friday (October 24, 2008)

This session will teach you to Understand natural dynamics within the supply chain to optimize performance and increase profitability, to Know the distribution and transportation options and how to align them with supply chain strategy, and to Evaluate the process constraints and choices within global logistics to establish a plan linked to overall strategy.

Topics include: Demand Planning, Product Design Considerations, Manufacturing Planning and Controlling, and Logistics.

Managing Customer and Supplier Relationships – Friday (October 31, 2008)

This session will teach you to Learn how to categorize customers based on their profiles and needs, to Establish measures of customer satisfaction, to Understand the strategic importance of purchasing and supplier relationships, and to Effectively use customer data to improve service performance and increase value to suppliers and customers.

Topics include: Relationship Management in SCM, Customer Relationship Management (CRM), Supplier Relationship Management (SRM), and Integrated Customer / Supplier Relationship Management.

Using Information Technology to Enable Supply Chain Management– Friday (Nov 7, 2008)

This session will teach you to Learn how technology-enabled supply chains contribute to business strategies and operating plans, to Understand the innovative technologies enabling collaborative commerce and global visibility, and to Apply technology to enhance distribution, reverse logistics, and global supply chain communications.

Topics include: Role of Information Technology in the Supply Chain, ERP in supply Chain Management, innovative Technologies and Their Uses, Using IT to Enhance Supply Chain Performance, and e-Business.

This course will include the study materials recommended by APICS, including one year access to the LearnCSCP.com website with the Pre-test, tests for each Module and a Post-test, for self-assessment.

Dress will be Business Casual. Lunch is included, with coffee and soft drinks all day.

Price:

Members \$1,495.00

Non Members \$1,595.00

REGISTER TODAY!

Online at www.APICSATLANTA.org

e-mail to tomfcox@earthlink.net

or call 770-460-5370

Location:
Southern Polytechnic State
University
1100 South Marietta Pkwy
Marietta, GA

APICS Atlanta Career Center

1. **Recruiters and Employers** can have their supply chain related job leads posted on the APICS Atlanta Web site by sending a job description to the Career Center Director at CareerCenter@APICSAtlanta.org. A thumbnail description will be posted to the website within a few business days, and will appear in the next eNewsletter. This is a FREE service. Please include contact information and a subject including "Career Center Job Posting". The job posting will remain active for approximately 60 days.

2. **Individuals** can subscribe to the New Job Notification list, and a confidential email will be sent when any new job is posted to the Career Center.

To subscribe send an email to the Career Center Director at CareerCenter@APICSAtlanta.org.

For additional information on the Career Center:

Jon Harvill CPC, APICS Atlanta Career Center Director, careercenter@apicsatlanta.org

OPEN POSITIONS (JOBS) (from http://www.apicsatlanta.org/job_listing.aspx)

[J0801](#) GLOBAL DIRECTOR, SOURCING - Futurestep

[J0802](#) CORPORATE SUPPLY CHAIN ANALYST - Printpack

[J0803](#) SOURCING COE LEADER - Industriaplex

[J0804](#) PURCHASING MANAGER - filled

[J0805](#) BUYER - Chart Industries

[J0901](#) PROJECT PLANNER - ViaSat

[J0902](#) PURCHASING SPECIALIST - Dunhill Professional Search

[J0903](#) ASSISTANT GENERAL MANAGER - Perimeter Direct

[J0904](#) BUYERS, PLANNERS & SOURCING/PURCHASING PROFESSIONALS - ModusLink

[J0905](#) ERP ANALYST - Wayne Farms, LLC

[J0906](#) MASTER SCHEDULER - CNH Case New Holland

[J0907](#) PRODUCTION MANAGER - Unilever

[J0908](#) BUYER/PLANNER - filled

[J0909](#) BUYER I - filled

[J0910](#) PRODUCTION SUPERVISOR - Unilever

[J0911](#) SUPPLY CHAIN DIRECTOR - Jacuzzi Whirlpool Bath

[J0912](#) SALES INVENTORY OPERATIONS PLANNER - Jacuzzi Whirlpool Bath

[J0913](#) DIRECTOR OF SUPPLY CHAIN - Career Integration

[J1001](#) MRO COMMODITY LEAD - Dunhill Professional Search

[J1002](#) INVENTORY/TEST TECHNICIAN - American Air Filter

[J1003](#) PURCHASING CATEGORY LEADER - MRO & CAPITAL - Imerys

[J1004](#) DISTRIBUTION MANAGER - SearchLogixGroup

[J1005](#) GENERAL MANAGER - DISTRIBUTION - SearchLogixGroup

[J1006](#) OPERATIONS MANAGER - SearchLogixGroup

Whose responsibility is it to see that a good employment interview takes place, the hiring organization or the job candidate?

Current thinking is that the hiring organization should have a reliable and accurate interview process and there is little a job candidate can do to influence it.

That is scary when combined with recent surveys which have shown that a majority of the HR professionals questioned believe people in their own organizations use poor interviewing techniques resulting in hiring the wrong person for the job, or not hiring the right person. The largest percentage of these mistakes was felt to be caused by a lack of training or a lack of preparation to properly interview and select for the position. So we know that bad interviews are going to take place.

Can a job candidate improve the odds of having a good interview?

Now let's look at the analogy of viewing a Job Interview as a Sales Call, as the title of this article suggests: the Job Candidate is to the Interviewer as a Salesperson is to the Buyer.

The Job Candidate is to the Interviewer as a Salesperson is to the Buyer

In a sales call, if the Buyer is not prepared, I can not picture a Salesperson being passive and sitting there waiting for the Buyer to ask him the right questions. In a sales situation, the Salesperson is trained to seek out the needs of the Buyer and then formulate a presentation matching the features of his product to the needs of the Buyer.

If the Job Candidate will look at the interview as if he were a Salesperson making a sales call on a Buyer (the hiring official) he would obviously not be satisfied sitting passively through a bad interview either. To create a good outcome, there is a point at which the Candidate would step up and make sure that his appropriate talents and qualifications make it onto the table and to the best of his ability, are matched against the job requirements and company needs.

A sharp Candidate would do it with enough tact and skill to avoid being labeled as being too pushy or aggressive because, the Hiring Official, no matter how ill-prepared, may need to save face and feel that he himself is the one in control.

Do not allow your possible conclusion that the Interviewer is inept or untrained, lead you to be a bore or to act inappropriately. The Interviewer may be inept but the interviewer is still the interviewer. A successful alternative conclusion is likely only if you have taken time to establish rapport and have adequate communications skills.

When tangible evidence indicates the Interviewer is unskilled or ill-prepared, the situation can be tested with a sensitively asked question such as, “What is the process you would like to follow?”

If the answer continues to confirm the fact that the interview will be ineffective or a disaster if the course is not changed, the Candidate may continue to probe with questions such as:

“Where does this interview fit in the selection process?”

“Who will likely make the final decision?”

“What problems do you want to solve with this hire?”

“What do you see as the major activity or projects the successful candidate will tackle?”

“What were the shortcomings of the prior incumbent?”

Presentation

Once you feel you have gathered all the major needs of the company for this position, you can now put together a presentation of your best qualifications and accomplishments that will satisfy the company's needs. Refer the Interviewer to accomplishments highlighted in your resume, being very specific to match them to their needs. Supplement the information in your resume with stories of additional accomplishments addressing as many of their needs as appropriate.

Continued on the next page —

Present the accomplishments in terms that the Interviewer can best appreciate; a Human Resources professional may appreciate examples of organizational fit, management style and adaptability, while an operations manager may best relate to dollars to the bottom line and your ability to solve problems and make your boss look good.

Close

Gain the Interviewer’s agreement that the needs of the company are properly covered by the capabilities you possess, by using a Closing question, such as, “Do you agree that I represent an ideal solution to your organizations needs?”

Probe for objections that you can in turn, clarify and satisfy with additional presentation of related accomplishments.

Obviously, being hired even using this approach depends upon a lot of factors somewhat beyond your direct control, such as:

- Does the interviewer have the authority to hire you?
- Does their process require them to interview additional candidates?
- Is the interviewer mentally capable of putting it all together to follow the logic of your presentation to its proper conclusion?
- It may not be the best job for you or you may not be the best candidate for it.

This process may not result in a one for one interview-to-hire ratio but thinking of the interview as a sales call will open up the opportunity to possibly salvage the interview that was destined to be a bad interview. Good luck using the interview as a mental game.

Jon Harvill CPC, is our APICS Atlanta Career Center Director and the president of [Dunhill Professional Search](http://DunhillProfessionalSearch.com), 770-952-0009 or jharvill@dunhillatlanta.com.

Ask the Employment Experts



*Steve Hines, consultant, career coach
and author of Atlanta Jobs
<http://www.ajobs.com/>*

Dear Smart Guys,

I recently passed the exams to be a Certified Purchasing Manager, but have not yet received the official document from ISM, my professional association. I am applying for a Purchasing Manager position, and would like to include my CPM designation. Is that ok or will it make much difference?

Signed: New C.P.M.



*Jon Harvill CPC, consultant and recruiter
with Dunhill Professional Search
<http://www.dunhillatlanta.com>*

Dear New C.P.M.,
Congratulations -- all of your studying and hard work will pay big dividends! Your CPM designation will indeed make a difference in your career, and you should highlight it at the top of your resume: John Doe, C.P.M. More and more companies are encouraging their employees to seek certification in their fields as a way of determining who is really serious about developing a career. Most certifications are administered through the appropriate Professional Association, and I urge you to join a least one that covers your field.

Dear Premature C.P.M.,
In addition to passing the tests, the C.P.M. certification requires some administrative functions including verifying years of experience and paying a fee. Until these are completed, ISM will not award the certification. I recommend not showing C.P.M. at the top of the resume, but in the text highlight, "All tests have been passed for C.P.M certification by the Institute of Supply Management." You have reason to brag now but wait until you have received the notice to show the C.P.M. certification after your name.

“Top 5 Ways to Maintain Your APICS Certification”

By Chris Chapman

1. Be an APICS member (6 points per year)
2. Participate in APICS webinars (1 point per instructional hour)
3. Go to the APICS Conference and Exposition (24 points for full registration and attendance)
4. Earn another APICS Certification (10 points per each passing exam for the CPIM and 20 points for passing the CSCP exam toward your current Certification)
5. Get involved with the local APICS Chapter (points vary depending on involvement)

Source: www.apics.org/certification/maintenance

These are the most popular ways to earn points toward your Certification. As you can see, these points are earned by learning and improving your working knowledge of the supply chain. The more involved you are in the supply chain society the more opportunities you will have to earn points toward re-certifying.

Also, it is important to keep copies of each activity you participate in to avoid any last minute efforts trying to determine which points you are eligible for. The number one question I am asked regarding re-certifying is if the Atlanta Chapter keeps copies of Chapter event attendance. All though we are willing to help as much as we can, to avoid relying on the Chapter for past event participation it is much easier to maintain an envelope. Keep this envelope in a safe place for when it comes time to submit your application for recertification.

As you can see, there are many different ways to earn points. Each section of the Certification Maintenance Bulletin is designed to continue building and improving your knowledge of the supply chain industry. The Certification Maintenance Bulletins can be found on www.apics.org. If you have any questions regarding the certification maintenance process feel free to contact me at tmchapman@bellsouth.net.

Chris Chapman, APICS Certification Maintenance Director, can be contacted at tmchapman@bellsouth.net.

APICS Professional Development Meetings Schedule for 2008/2009

October 21, 2008	Joint Meeting with the Institute of Management Consultants
November 18, 2008	To Be Announced
January 20, 2009	Joint Meeting with WERC — Bob Pertierra: “Atlanta’s Future as a Global Supply Chain Hub”
February 17, 2009	Mandyam Srinivasan: “The Journey from Cost Cutting to Growth”
March 17, 2009	John Boyer: “Top Management’s Role for Successful S&OP”
April 21, 2009	“From Fatigue to Fantastic - Productivity Transformations Using FISH!”
May 19, 2009	To Be Announced



WELCOME NEW MEMBERS!

ATLANTA APICS CHAPTER #83 would like to welcome the following new members to APICS and the Atlanta Chapter.

<u>NAME</u>	<u>COMPANY NAME</u>
Donald Addison	
Ron Burnette	Logility Inc
Robert Burgess	Geiger International, Inc
Charlotte Cline	EMS Technologies
George Crane	UNISIA of Georgia
Pravin Dindorkar	
Godwin Ejikeme	
Carlos Freire	
Douglas Gray	
Greg Hammer	JVC America Inc
Spencer Hanley	AGC Flat Glass North America
JD Harvill	Professional Search of Atlanta
Bob Johnson	Hitachi Consulting
Adrian Joyner	RubberNetwork
Richard Katz	RubberNetwork
Willie Kellar	
Brad Koontz	
Nhu Le	deSter Corp.
Rodney Leonard	
Wendy Lloyd	Genuine Parts Company
Brian Maclaga	
Tim McConnell	
Alejandro Medina	
Amy Merrell	
Veronica Moore	Andrew Wireless Solutions
Leslie Moore	NCR Corporation
Kevin Moroney	Printpack Inc
Amy Myers	The Coca-Cola Company
Omar Nadi	RubberNetwork
Rachaun Reid	
Frank Robinson	Murata Electronics NA
Shawn Sallustio	
Jose Saenz	
Alfonso Sahagun	
Shawn Sallustio	
Akun Samuga	RubberNetwork
Mae Ellen Sangbusah	RubberNetwork
Wess Eric Sharpe	
Solanda Slaughter	
Kathryn Snow	Cooper Lighting
Leonard Toole	EMS Technologies
Aravind Venkataramanaiah	

Chapter Board of Directors

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Russ Thorne, CPIM, CSCP
Cargill Texturizing Solutions US
(770) 986-6208

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Exide Technologies

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(770) 460-5370

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Shaunn Harris, CPIM, CSCP
American Air Filter

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Deanna Peters, CPIM, CSCP
SKF USA, Inc.

Chapter Secretary:

Brian Skelly, CPIM, CSCP

Certification Maint. Coordinator

Chris Chapman, CPIM
Kimberly Clark

Dir, Education and Seminars:

Vid Chandraiah, CPIM, CSCP and
Kris Katheresan, Ph. D, CFPIM, CSCP,
PMP

Dir, Newsletter:

William Hughes
Zep, Inc.

Career Center Coordinator:

Jon Harvill, CPC
Dunhill Professional Search
(770) 952-0009

Dir, Website:

Henry Levine, CSCP
American Panel
(770) 889-1260

Academic Liaisons:

Chapter Academic Liaison:

Michael A. Roman, CPIM
Manufacturing Practices
(770) 772-6894

DeVry Institute of Technology

Robert James
(770) 521-4900 Ext. 3622

Emory University

Elliot Bendoly, Ph.D.
Goizueta School of Business
(404) 727-7138

**Georgia Institute of Technology,
Kennesaw State, and University of
Georgia**

Open

Supporting the officers is a long list of Directors and Coordinators who are also volunteering their time to ensure we have a successful year. Visit <http://www.apicsatlanta.org/board.aspx> for a complete list.

Meet the Atlanta APICS Chapter Board of Directors! Check our B.O.D. video by clicking on the link: <http://www.youtube.com/watch?v=cYTPa6ljljg>.

E-mail addresses are found on the chapter website

FIVE GREAT REASONS TO BE AN >>> APICS MEMBER





“I credit APICS membership with contributing to my business and career success.”

—Jim Bacon, Global Supply Chain Operations
Bayer Corporation, Biological Products

- 1

Unmatched Education and Training

Improve job performance and achieve career success
- 2

World-Renowned APICS Certifications

Validate your knowledge and enhance your earning potential
- 3

Award-Winning Publications and Resources

Gain a competitive advantage through industry knowledge
- 4

An International APICS Community

Draw on the experience of experts in the field
- 5

Local Chapter Network

Develop leadership skills through APICS chapter participation

APICS

Renew or Join APICS at www.apics.org

Campaign Code: IDG15A

Map Your Lean Transformation

Introducing the APICS Lean Enterprise Workshop Series

The most successful individuals and organizations map out their goals to ensure they are achieved. When organizations decide to go lean, they need a skilled team to lead them. Build your skills and become a lean leader at your organization with the new APICS Lean Enterprise Workshop Series.

Workshops

- Introduction
- Lean Culture
- Value Stream Mapping
- Stability and Process Improvements
- Just-in-Time
- Measuring
- Sustaining

Classes Start Soon

The new APICS Lean Enterprise Workshop Series is available through the **Atlanta Chapter**.

Classes to begin in 1st Quarter '09

